

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: ONE TIME PURCHASE of Security Cameras and Accessories for Headquarters (HQ)  
 FOR: and Other Locations Upgrades  
 TIME & DATE: 3:00 pm, August 25, 2014

ITEM NO.

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	PRICE	443.93	444.00	499.97	502.00	502.86	489.00	503.69	511.34			
1.	Axis P3353 Interior Fixed Dome IP Camera 40   each Manufacturer: AXIS, Description: Interior Fixed Dome IP Camera 6MM, Part No.: 0464-001 Or Approved Equal	UNIT PRICE TOTAL	430.00 17,200.00	443.93 17,757.20	444.00 17,760.00	499.97 19,998.80	502.00 20,080.00	502.86 20,114.40	489.00 19,560.00	503.69 20,147.60	511.34 20,453.60			
2	Axis P3353 Interior Fixed Dome IP Camera 30   each Manufacturer: AXIS, Description: Interior Fixed Dome IP Camera 12MM, Part No.: 0466-001 Or Approved Equal	UNIT PRICE TOTAL	428.00 12,840.00	443.93 13,317.90	444.00 13,320.00	499.97 14,999.10	502.00 15,060.00	502.86 15,085.80	489.00 14,670.00	503.69 15,110.70	511.34 15,340.20			
3	Axis P3363-VE Exterior Vandal Resistant Fixed Dome IP Camera 50   each Manufacturer: AXIS, Description: Exterior Vandal Resistant Fixed Dome IP Camera 6MM Part No.: 0468-001, Or Approved Equal	UNIT PRICE TOTAL	610.00 30,500.00	636.61 31,830.50	612.00 30,600.00	716.99 35,849.50	719.00 35,950.00	721.13 36,056.50	710.00 35,500.00	722.19 36,109.50	733.29 36,664.50			
4	Axis P3363-VE Exterior Vandal Resistant Fixed Dome IP Camera 30   each Manufacturer: AXIS, Description: Exterior Vandal Resistant Fixed Dome IP Camera 12MM Part No.: 0483-001 Or Approved Equal	UNIT PRICE TOTAL	610.00 18,300.00	636.61 19,098.30	636.00 19,080.00	716.99 21,509.70	719.00 21,570.00	721.13 21,633.90	710.00 21,300.00	722.19 21,665.70	733.29 21,998.70			
5	Axis Q6045-E Exterior Vandal Resistant PTZ Dome IP Camera 10   each Manufacturer: AXIS, Description: Exterior Pan-Tilt-Zoom Camera, Part No.: Q6045-E Or Approved Equal	UNIT PRICE TOTAL	2,598.00 25,980.00	2,667.26 26,672.60	2,565.00 25,650.00	3,004.03 30,040.30	3,013.00 30,130.00	3,021.36 30,213.60	2,976.00 29,760.00	3,022.19 30,221.90	3,072.32 30,723.20			
6	Axis Pendant Kit for P33 -VE compatible with Axis P33 series, model 5502-321 5   each Manufacturer: AXIS, Description: Pendant Kit, Part No.: 5502-321 Or Approved Equal	UNIT PRICE TOTAL	38.00 190.00	36.32 181.60	36.00 180.00	45.34 226.70	41.00 205.00	41.14 205.70	44.00 220.00	41.39 206.95	41.83 209.15			
7	Axis Wall Bracket for P33 series cameras compatible with Axis P33 Series cameras, model# T91A61 10   each Manufacturer: AXIS, Description: Wall Bracket, Part No.: 5017-611 Or Approved Equal	UNIT PRICE TOTAL	74.00 740.00	73.37 733.70	73.00 730.00	86.49 864.90	83.00 830.00	83.11 831.10	84.00 840.00	83.94 839.40	84.51 845.10			
8	Axis Pole Mount Kit for Q6045-E cameras compatible with Axis Q6045-E Series cameras, model# T91A67 5   each Manufacturer: AXIS, Description: Pole Mount Kit, Part No.: 5017-671 Or Approved Equal	UNIT PRICE TOTAL	74.00 370.00	73.37 366.85	73.00 365.00	86.49 432.45	83.00 415.00	83.11 415.55	84.00 420.00	83.94 419.70	84.51 422.55			
9	<b>ITEM DELETED</b>	UNIT PRICE TOTAL												
10	Hybrid Digital Video Recorder: UTC TVR-6016-12T 10   each Manufacturer: UTC, Description: IP/Analog Video Recorder, Part No.: TVR-6016-12T Or Approved Equal	UNIT PRICE TOTAL	3,764.00 37,640.00	3,972.43 39,724.30	4,126.00 41,260.00	4,007.69 40,076.90	4,488.00 44,880.00	4,641.98 46,419.80	4,735.00 47,350.00	4,620.69 46,206.90	4,314.29 43,142.90			
11	APC Smart-UPS 1500VA 6   each Manufacturer: American Power Conversion, Description: Uninterruptable Power Supply, Part No.: SMT1500 Or Approved Equal	UNIT PRICE TOTAL	475.00 2,850.00	523.81 3,142.86	573.00 3,438.00	469.18 2,815.08	493.00 2,958.00	586.50 3,519.00	459.00 2,754.00	643.99 3,863.94	634.15 3,804.90			
12	APC Smart-UPS 750VA 120V US 10   each Manufacturer: American Power Conversion, Description: Uninterruptable Power Supply, Part No.: SMT750 Or Approved Equal	UNIT PRICE TOTAL	280.00 2,800.00	293.12 2,931.20	338.00 3,380.00	278.46 2,784.60	290.00 2,900.00	345.86 3,458.60	275.00 2,750.00	379.49 3,794.90	373.17 3,731.70			
13	APC Smart-UPS 750VA LCD RM 2U 120V 10   each Manufacturer: American Power Conversion, Description: Rack Mount Uninterruptable Power Supply, Part No.: SMT750RM2U Or Approved Equal	UNIT PRICE TOTAL	374.00 3,740.00	391.53 3,915.30	452.00 4,520.00	370.62 3,706.20	388.00 3,880.00	462.30 4,623.00	369.00 3,690.00	507.14 5,071.40	497.56 4,975.60			
14	UPS Network Management Card 2 with Environmental Monitoring 20   each Manufacturer: American Power Conversion, Description: UPS Network Management Card, Part No.: AP9631 Or Approved Equal	UNIT PRICE TOTAL	371.00 7,420.00	388.36 7,767.20	448.00 8,960.00	367.38 7,347.60	387.00 7,740.00	447.93 8,958.60	366.00 7,320.00	502.54 10,050.80	492.68 9,853.60			
15	24 inch Hoffman Protek Double-Hinged Cabinet with AC 4   each Manufacturer: Hoffman, Description: Outdoor Security Enclosure, Part No.: PTHS242428G4A Or Approved Equal	UNIT PRICE TOTAL	2,727.00 10,908.00	2,830.69 11,322.76	3,063.00 12,252.00	2,912.25 11,649.00	3,395.00 13,580.00	2,565.48 10,261.92	3,670.00 14,680.00	3,225.19 12,900.76	3,719.51 14,878.04			
16	Steel back panel for Protek Double-Hinged Cabinet 4   each Manufacturer: Hoffman, Description: Outdoor Security Enclosure Back Panel, Part No.: CP2020 Or Approved Equal	UNIT PRICE TOTAL	40.00 160.00	42.33 169.32	44.00 176.00	49.05 196.20	54.00 216.00	39.95 159.80	56.99 227.96	51.29 205.16	54.88 219.52			
17	Rack Angles for Protek Double-Hinged Cabinet 8   each Manufacturer: Hoffman, Description: Outdoor Security Enclosure Rack Angles, Part No.: PTR424T Or Approved Equal	UNIT PRICE TOTAL	116.00 928.00	121.69 973.52	129.00 1,032.00	126.40 1,011.20	148.00 1,184.00	114.89 919.12	164.00 1,312.00	140.12 1,120.96	158.54 1,268.32			
18	Hoffman Accessplus II Double-Hinged Cabinet 4   each Manufacturer: Hoffman, Description: Indoor Security Enclosure, Part No.: EWMS242425 Or Approved Equal	UNIT PRICE TOTAL	457.00 1,828.00	474.60 1,898.40	508.00 2,032.00	487.90 1,951.60	631.00 2,524.00	429.81 1,719.24	659.00 2,636.00	606.65 2,426.60	623.17 2,492.68			
19	Hoffman Rack Angles for Accessplus II Double-Hinged Cabinet 4   each Manufacturer: Hoffman, Description: Additional Rack Angles for Security Enclosure, Part No.: EWMR24T Or Approved Equal	UNIT PRICE TOTAL	87.00 348.00	90.21 360.84	96.00 384.00	96.89 387.56	111.00 444.00	86.25 345.00	189.00 756.00	111.10 444.40	118.29 473.16			
20	Hoffman Fan Kit for Accessplus II Double-Hinged Cabinet 4   each Manufacturer: Hoffman, Description: Fan Kit for Security Enclosure, Part No.: EWMF2 Or Approved Equal	UNIT PRICE TOTAL	95.00 380.00	99.21 396.84	105.00 420.00	105.86 423.44	161.00 644.00	94.99 379.96	82.00 328.00	122.30 489.20	130.49 521.96			

Halfax Security Inc dba North American Video 301 Drum Point Rd. Brick, NJ 08723	Star Asset Security LLC 34 Freedom Court, Suite E Greer, SC 29680	Altertech Technologies 14703 Jones Maltsberger, San Antonio TX 78247	Barham Technologies Corp. 3800 NW Loop 410 Suite 105 San Antonio, TX 70229	Nextech Partners PO Box 719 Ridgeland, MS 39158	JPM Communications LLC 823 Hoefgen Ave. San Antonio, TX 78210	Peacock Systems 5120 Schaefer Ave Unit C Chino, CA 91710	Intertech Security 10634 Gulfstate St, Suite 2 San Antonio, TX 78216	Convergen Technologies 1218 Arion Parkway, Ste 108 San Antonio, TX 78216	Trans-Tel Central Inc. 2805 Bruce Drive Norman, OK 73072	Kinetic Public Safety & Security Solutions Inc4820 East Gate Mall, Ste 200 San Diego, CA 92020	Associated Time & Parking Controls 4020 S. Industrial Dr # 150 Austin, TX 78744
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NON RESPONSIBLE  
 No office or partnered distributor or service center located within 30 miles of Bexar County

NON RESPONSIBLE  
 No office or partnered distributor or service center located within 30 miles of Bexar County/  
 Incomplete Bid

NON RESPONSIBLE  
 Unapproved Equivalent

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SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL ONE TIME PURCHASE of Security Cameras and Accessories for Headquarters (HQ)  
FOR: and Other Locations Upgrades  
TIME & 3:00 pm, August 25, 2014  
DATE:

ITEM NO.

DESCRIPTION AND APPROXIMATE QUANTITY		UNIT	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE			
		TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL			
21	Hoffman Protek Double-Hinged Solid Door Type 3R Enclosure 4 each Manufacturer: Hoffman, Description: Indoor/Outdoor Enclosure, Part No.: PTHS242424G3 Or Approved Equal	UNIT	1,228.00	1,275.13	1,364.00	1,311.52	1,546.00	1,155.46	1,699.00	1,452.45	1,676.83			
		TOTAL	4,912.00	5,100.52	5,456.00	5,246.08	6,184.00	4,621.84	6,796.00	5,809.80	6,707.32			
22	2N Helios IP Force Intercom 1Button + 10W Speaker + Camera 6 each Manufacturer: 2N Telecommunications, Description: Voice and Video IP intercom, Part No.: 9151101CU Or Approved Equal	UNIT	869.00	1,176.86	779.00	828.97	808.00	837.26	1,399.00	877.66	919.51			
		TOTAL	5,214.00	7,061.16	4,674.00	4,973.82	4,848.00	5,023.56	8,394.00	5,265.96	5,517.06			
23	MP Interior Fixed Dome IP Camera Axis P3354, 6MM 16 each Manufacturer: AXIS, Description: MP IP Fixed Dome Camera with 6MM Lens, Part No. 0465-001 Or Approved Equal	UNIT	428.00	443.92	444.00	499.97	502.00	502.95	489.00	503.69	511.34			
		TOTAL	6,848.00	7,102.72	7,104.00	7,999.52	8,032.00	8,047.20	7,824.00	8,059.04	8,181.44			
24	MP Interior Fixed Dome IP Camera Axis P3354, 12MM 8 each Manufacturer: AXIS, Description: MP IP Fixed Dome Camera with 12MM Lens, Part No. 0467-001 Or Approved Equal	UNIT	428.00	443.92	444.00	499.97	502.00	502.95	489.00	503.69	511.34			
		TOTAL	3,424.00	3,551.36	3,552.00	3,999.76	4,016.00	4,023.60	3,912.00	4,029.52	4,090.72			
25	2N Helios IP Vario Intercom 6 each Manufacturer: 2N Telecommunications, Description: Voice Intercom, Part No.: 9137111CU Or Approved Equal	UNIT	641.00	868.11	573.00	625.93	582.00	616.46	1,089.00	670.45	677.13			
		TOTAL	3,846.00	5,208.66	3,438.00	3,755.58	3,492.00	3,698.76	6,534.00	4,022.70	4,062.78			
26	Axis T91B61 Wall Mount Bracket for Q Series PTZ 5 each Manufacturer: AXIS, Description: Wall Mount Bracket, Part No.: 5504-621 Or Approved Equal	UNIT	74.00	73.37	73.00	86.49	83.00	83.11	84.00	83.94	84.51			
		TOTAL	370.00	366.85	365.00	432.45	415.00	415.55	420.00	419.70	422.55			
27	Axis T91A64 Corner Bracket 5 each Manufacturer: AXIS, Description: Corner Bracket, Part No.: 5017-641 Or Approved Equal	UNIT	57.00	58.55	58.00	70.03	67.00	66.33	69.00	66.32	67.44			
		TOTAL	285.00	292.75	290.00	350.15	335.00	331.65	345.00	331.60	337.20			
<b>GRAND TOTAL</b>			<b>200,021.00</b>	211,245.21	210,418.00	223,028.19	232,512.00	231,482.75	240,298.96	239,234.79	241,338.45			
Terms			Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	2% 10 days	Net 30 days			
Delivery			5-14 days unless backordered by mfr	15 calendar days	15 calendar days		15 calendar days		15 calendar days	7-15 calendar days	7-15 calendar days			

**\*Low Bidder**

**BID INVITATIONS EMAILED TO AND/OR PICKED UP BY:**

A&B Security Integration  
Alterman  
Anixter  
Automation Data Technology  
Bob Macintosh Audio Visual Corporation  
Circle Surveillance  
Convergint Technologies  
DHS Security  
Graybar Electric  
Inet Security and Surveillance DBA Digital Video Surveillance Systems  
Major Inc RX Technology

MultiLink Security  
P3S Company  
Sigma Solutions  
Sirius Computer Solutions

SAWS Website  
Demandstar

Hallifax Security Inc dba North American Video  
301 Drum Point Rd.  
Brick, NJ 08723

Sar. Asst. Security LLC  
34 Freedom Court, Suite E  
Greer, SC 29680

Alterman Technologies  
14703 Jones Malsberger,  
San Antonio TX 78247

Barham Technologies Corp.  
3800 NW Loop 410 Suite 105  
San Antonio, TX 70229

Nexstech Partners  
PO Box 719  
Ridgeland, MS 39158

JPM Communications LLC  
823 Hoefgen Ave.  
San Antonio, TX 78210

Peacock Systems  
5120 Schaefer Ave Unit C  
Chino, CA 91710

Inertech Security  
10634 Gulfstate St, Suite 2  
San Antonio, TX 78216

Convergint Technologies  
1218 Arion Parkway, Ste 108  
San Antonio, TX 78216

Trans-Tel Central Inc.  
2805 Bruce Drive  
Norman, OK 73072

Kinco Public Safety & Security Solutions  
Inc-4820 East Gate Mall, Ste 200  
San Diego, CA 92020

Associated Time & Parking Controls  
4020 S. Industrial Dr # 150  
Austin, TX 78744

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